

Welcome to the latest edition of Empire Life. As a valued customer of Empire Marina Bobbin Head we are pleased to enclose your complimentary copy of Go Boating Magazine, Australia's premium monthly boating magazine, for your enjoyment.

Stephen Smith – Certified Marina Manager



Stephen Smith, Director of Empire Marina Bobbin Head, has been awarded the international qualification of Certified Marina Manager (CMM).

Stephen is one of only 270 people in the world to achieve this qualification that recognises his commitment to professional development and the delivery of first class marina management services. Empire Marina Bobbin Head stands as a testament to Stephen's achievement.

CMMs around Australia and the globe are in regular communication ensuring that they are at the leading edge of technology and ideas in improving outcomes for clients at their marinas.

Stephen is committed to ongoing professional development through the CMM accreditation program. This commitment to excellence can only lead to improved outcomes for our clients at Bobbin Head.

Darren's leading role in the Boating Industry



Darren Vaux, Director of Empire Marinas has been elected President of the Boating Industry Association of NSW (BIANSW).

Through his roles as Chairman of the Boating Industries Alliance Australia (BIAA), Vice President of the Marina Industries Association of Australia (MIAA) and Chairman of the Maritime Advisory Council NSW, Darren represents the interests of the boating industry and the recreational boating public to Government. Darren and his fellow board members seek to put in place programs that develop the recreational boating industry in Australia and raise professionalism in all sectors of the marine industry.

"The BIA works tirelessly to overcome unnecessary government restrictions and regulations that reduce access to our waterways and we strongly advocate the improvement and expansion of infrastructure to meet the needs of the boating public", he said.

Winter, a great time to service your boat

The winter months are a great time to give your boat a makeover so she is ready for the spring. Specialist trades are more readily available and most marine businesses have a greater capacity to perform work over the winter months, a fact taken advantage of by the most astute boat owners. Contact the marina today to see what we can do for you this winter.



Berthing remains a premium

At Bobbin Head we maintain highly competitive pricing despite our market leading facilities and premier location.

We have a number of innovative berthing products including **discounts for 5 and 10 year berthing**, the opportunity to buy your own berth and in response to popular demand we have just released a limited number of **2 year berth package deals** that show a significant saving on forecast monthly berthing fees.

Berthing occupancy levels remain high in the Sydney region and prime areas are starting to see increasing waiting lists, particularly for vessels over 50 feet. NSW Maritime's Boat Storage Study published in 2010 predicts a significant shortage in marina berths in Sydney over the next decade.

In Broken Bay alone, there is predicted to be a shortfall of storage for 200 boats or more every year for the next 15 years. This demand is driven by minimal or no supply of



additional storage in prime areas, the beauty, tranquillity, and extent of the waterways and the cost-competitiveness of storage compared to Sydney Harbour.

If our berth leases and package deals are of interest to you, **call us at the marina to discuss a deal tailored to suit your needs.**

JASON ASH MARINE



RIVIERA 48 ENCLOSED. 1995. In its day king of the fleet. V8 Cat Diesels. A very loved vessel in immaculate condition. 3 cabin layout. Full on board log books. Very impressive at \$489,000.



HALVORSEN 57 MOTOR YACHT. A beautiful motor vessel. Able to accommodate coastal cruising with wide range navigational equipment. Boat has been extensively refitted over time. A true 4 cabin layout in privacy. This is magnificent! Private inspections only. Reviewed Price of \$625,000.



MERIDIAN 341. 2006. This vessel is fully equipped and is maintained regularly. Up spec'd horsepower diesel cummins. Extensive accessory refinements. The best 341 on today's market! Enquire now. Motivated Vendor \$ POA.



RANGER 43 CONVERTIBLE. 1988. A very rare boat. Re fit approximately 5 years ago. Gorgeous leather and black granite inside. V8 Cat Diesels. Console rib with Honda. Reduced to \$289,000.



RIVIERA 35. 1987. Twin Volvo 200hp Diesels. Mechanically A1. This boat has been regularly serviced and maintained. Fully equipped galley. Twin staterooms. A popular model. \$165,000.



RIVIERA M400 LAUNCHED 2007. A beautiful entertainer. 496 Mercruisers with B3 drives and digital shift. These boats are a pleasure to drive. Genset, BBQ, and many electronics. To sell at \$285,000.



RIVIERA 35 BLUE WATER. 1989. Genset. Twin 330 hp. This boat is in good order. Vendors keen to sell. Tender and outboard. Priced at \$140,000.



MARINER 39. A rare aft cab model. Twin 120 hp diesels that have been well serviced. A spacious family cruiser. Genset, tender and fully equipped. To sell at \$209,000.



MUSTANG 3200 LE. 2005. Twin V6 power. A popular model with many extras. Bow thruster, Search light and much more. Regularly serviced and priced at \$105,000.



MUSTANG 32. 2001 model. Twin V6 Mercruisers. Owners have loved this boat. Tender and davit system. Full covers. TV/Dvd, Sounder and electric winch. Reduced to \$87,000.



HOMECRUISER HOUSEBOAT 40. As new 4 stroke Yamaha outboards. Complete re fit in 2003. Huge upper deck. Fully equipped galley. Go cruising or simply stay aboard. \$165,000.



RIVIERA M430. This popular sports cruiser is fitted with twin 496 Mercruisers. Genset and aircon. Fully equipped galley with tv and dvd units. Tender and BBQ. Priced at \$265,000.



MARINER 30. A unique boat. Fitted with shaft drive Cat diesel! Recently new covers. Just antifouled. Original and tidy. A realistic price \$39,500.



BAYLINER 285 2008 MODEL. This is the best equipped and presented 285 on today's market. A boat that has been absolutely maintained. Regretful sale at \$123,000.



HALVORSEN 40. "Cumana". Sleeps 4 adults. Huge 3 x 3 cockpit. Upper and lower stations. Tender and outboard. Twin 110hp diesels. Historic boating at \$215,000.

MARINE BROKERAGE SPECIALIST

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